



Education... the Bridge to the Future

Maintenance 509-222-5070  
Purchasing 509-222-5074  
Grounds/Facilities 509-222-5071  
Transportation 509-222-5075  
Food Service 509-222-5073  
Fax 509-222-5057  
622 N. Kellogg  
Kennewick, WA 98536

**Dave Bond**, Superintendent  
**Dr. Chuck Lybeck**, Associate Superintendent, Curriculum  
**Ron Williamson**, Assistant Superintendent, Secondary Education  
**Greg Fancher**, Assistant Superintendent, Elementary Education  
**Beverly Johnson-Torelli**, Assistant Superintendent, Human Relations  
**Ron Cone**, Executive Director, Information Technology  
**Lorraine Cooper**, Director, Communications and Public Relations  
**Vic Roberts**, Manager, Business Operations

June 10, 2009

**APPROVED BY BOARD**

DATE 6-10-09 *[Signature]*

To: The Board of Directors  
Fr: Vic Roberts, Manager, Business Operations  
Re: Yearbook Bid Award 2009 – 2013

The Yearbook bid for the school years 2009 – 2013, was opened on June 3, 2009 at 3:00 p.m.  
The bids received are as follows:

Jostens	Middle School Yearbooks	\$16,970.00
Herff Jones	Middle School Yearbooks	\$16,957.95 – offset press
Herff Jones	Middle School Yearbooks	\$27,549.15 – digital press
Walsworth	Middle School Yearbooks	\$11,901.20

The above totals are based on 800 books for Desert Hills, 400 books for Highlands, 625 books for Horse Heaven and 330 books for Park Middle School.

The high school book prices are based on the number of pages in the book for 950 books at each high school. The prices start for a 264 page book and go up to a 360 page book. To award this bid, all possible page counts were totaled. The over all totals are as follows:

Jostens	High School Yearbooks	\$452,371.00
Herff Jones	High School Yearbooks	\$477,261.00
Walsworth	High School Yearbooks	\$398,800.00 for size 8 book
Walsworth	High School Yearbooks	\$438,680.00 for size 9 book

**Recommendation:** Award both the Middle and High School Bid to **Walsworth Publishers**.

**Note:** Bid language states that the contract term is for twelve months with an option to renew each year up to a maximum of four years.

**KENNEWICK SCHOOL DISTRICT  
MIDDLE AND HIGH SCHOOL YEARBOOK BID  
2009 - 2013**

**HIGH SCHOOL TOTAL BY # OF PAGES BASED ON 950 BOOKS**

<b>VENDOR</b>	<b>264pgs</b>	<b>272pgs</b>	<b>280pgs</b>	<b>288pgs</b>	<b>296pgs</b>	<b>304pgs</b>	<b>312pgs</b>	<b>320pgs</b>	<b>308pgs</b>	<b>316pgs</b>
Josten's	26.00	26.60	27.20	27.80	28.45	29.10	29.65	30.25	29.35	30.10
Extended	\$ 24,700.00	\$ 25,270.00	\$ 25,840.00	\$ 26,410.00	\$ 27,027.50	\$ 27,645.00	\$ 28,167.50	\$ 28,737.50	\$ 27,882.50	\$ 28,595.00
Herff Jones	24.63	25.20	27.20	28.17	29.21	30.22	31.13	32.16	30.72	31.65
Extended	\$ 23,398.50	\$ 23,940.00	\$ 25,840.00	\$ 26,761.50	\$ 27,749.50	\$ 28,709.00	\$ 29,573.50	\$ 30,552.00	\$ 29,184.00	\$ 30,067.50
Walsworth	22.63	23.21	23.79	24.34	24.92	25.47	26.03	26.61	25.95	26.53
Extended	\$ 21,500.00	\$ 22,050.00	\$ 22,600.00	\$ 23,125.00	\$ 23,675.00	\$ 24,200.00	\$ 24,725.00	\$ 25,275.00	\$ 24,650.00	\$ 25,200.00
Walsworth	24.89	25.53	26.17	26.78	27.41	28.02	28.63	29.27	28.54	29.18
Extended	\$ 23,650.00	\$ 24,255.00	\$ 24,860.00	\$ 25,437.50	\$ 26,042.50	\$ 26,620.00	\$ 27,197.50	\$ 27,802.50	\$ 27,115.00	\$ 27,720.00

**HIGH SCHOOL TOTAL BY # OF PAGES BASED ON 950 BOOKS continued**

<b>VENDOR</b>	<b>324pgs</b>	<b>330pgs</b>	<b>338pgs</b>	<b>346pgs</b>	<b>354pgs</b>	<b>360pgs</b>	<b>Total</b>
Josten's	30.60	31.10	31.65	32.15	32.85	33.33	
Extended	\$ 29,070.00	\$ 29,545.00	\$ 30,067.50	\$ 30,542.50	\$ 31,207.50	\$ 31,663.50	<b>\$ 452,371.00</b>
Herff Jones	33.01	33.98	35.02	36.03	36.75	37.30	
Extended	\$ 31,359.50	\$ 32,281.00	\$ 33,269.00	\$ 34,228.50	\$ 34,912.50	\$ 35,435.00	<b>\$ 477,261.00</b>
Walsworth	27.05	27.58	28.16	28.74	29.32	29.47	
Extended	\$ 25,700.00	\$ 26,200.00	\$ 26,750.00	\$ 27,300.00	\$ 27,850.00	\$ 28,000.00	<b>\$ 398,800.00 Pricing based on size 8 book</b>
Walsworth	29.76	30.34	30.97	31.61	32.25	32.42	
Extended	\$ 28,270.00	\$ 28,820.00	\$ 29,425.00	\$ 30,030.00	\$ 30,635.00	\$ 30,800.00	<b>\$ 438,680.00 Pricing based on size 9 book</b>

Number of Books            950

**KENNEWICK SCHOOL DISTRICT  
MIDDLE AND HIGH SCHOOL YEARBOOK BID  
2009 - 2013**

**MIDDLE SCHOOL BASED ON # OF BOOKS PER SCHOOL**

VENDOR	DESERT HILLS	HIGHLANDS	HORSE HEAVEN	PARK	TOTAL
Josten's	6.30	9.60	7.40	10.50	
Extended	\$5,040.00	\$3,840.00	\$4,625.00	\$3,465.00	<b>\$16,970.00</b>
Herff Jones	6.54	9.28	7.31	10.44	
Extended	\$5,232.00	\$3,712.00	\$4,568.75	\$3,445.20	<b>\$16,957.95 offset press</b>
Herff Jones	12.21	13.63	12.53	13.63	
Extended	\$9,768.00	\$5,452.00	\$7,831.25	\$4,497.90	<b>\$27,549.15 digital press</b>
Walsworth	4.38	6.81	5.36	7.04	
Extended	\$3,504.00	\$2,724.00	\$3,350.00	\$2,323.20	<b>\$11,901.20</b>
Number of Books	800	400	625	330	

**MIDDLE SCHOOL OPTIONAL ITEM COST PER SCHOOL**

VENDOR	DESERT HILLS	HIGHLANDS	HORSE HEAVEN	PARK	TOTAL
Josten's - color 8 pgs - per book price	7.80	12.35	9.25	13.75	\$43.15
additional cost for 8pgs	1.50	2.75	1.85	3.25	
Josten's - cost per B&W book w/Hard Cover	9.80	13.10	10.90	14.00	\$47.80
additional cost for Hard cover	3.50	3.50	3.50	3.50	
Herff Jones - color 8 pgs - per book price	7.54	11.28	8.59	12.86	\$40.27
additional cost for 8pgs	1.00	2.00	1.28	2.42	
Herff Jones - cost per B&W book w/Hard Cover	9.54	13.28	10.59	14.86	\$48.27
additional cost for Hard cover	3.00	4.00	3.28	4.42	
Walsworth - color 8 pgs - per book price	8.02	11.31	9.56	12.11	\$41.00
additional cost for 8pgs	1.82	2.25	2.10	5.07	
Walsworth - cost per B&W book w/Hard Cover	6.56	9.44	7.92	9.99	\$33.91
additional cost for Hard cover	2.18	2.63	2.56	2.95	
Total book price w/8pg color & hard cover-Jostens	11.30	15.85	12.75	17.25	57.15
Total book price w/8pg color & hard cover-Herff Jones	10.54	15.28	11.87	17.28	54.97
Total book price w/8pg color & hard cover-Walsworth	8.38	11.69	10.02	15.06	45.15