



Education... the Bridge to the Future

Maintenance 509-222-5070
Purchasing 509-222-5074
Grounds/Facilities 509-222-5071
Transportation 509-222-5075
Food Service 509-222-5073
Fax 509-222-5057

622 N. Kellogg
Kennewick, WA. 99336

Dave Bond, Superintendent
Dr. Chuck Lybeck, Associate Superintendent, Curriculum
Ron Williamson, Assistant Superintendent, Secondary Education
Greg Fancher, Assistant Superintendent, Elementary Education
Beverly Johnson-Torelli, Assistant Superintendent, Human Resources
Ron Cone, Executive Director, Information Technology
Lorraine Cooper, Coordinator, Public Information
Vic Roberts, Business Mgr

August 11, 2010

To: The Board of Directors
Fr: Martea Finney, Purchasing Manager
Re: Soft Drink Bid Award 2010 – 2014

APPROVED BY BOARD

DATE 8-11-10 *[Signature]*

The Bid for the Carbonated/Non Carbonated Soft Drinks for the school years 2010 – 2014, was opened on July 15, 2010 at 3:00 p.m.

The bids are awarded to the vendor who will provide the total largest return or commission rate to the District in terms of reduced costs and increased revenues: The participating vendors were:

| <u>Name of Vendor</u> | <u>Commission Rate of Return to the District</u> |
|------------------------|--|
| Coca-Cola | 68% commission rate to the district on <u>all</u> items |
| Pepsi Noel Corporation | 54.6% commission rate to the district on 12oz drinks 68% commission rate to the district on 20oz drinks only 35% commission rate to the district on enhanced water, juice & sport drinks |

SCHOOLS SERVICED ARE:

High Schools -- Kennewick High, Kamiakin High, Southridge and Tri-Tech Skills Center – may **include diet carbonated drinks**

Middle Schools – Desert Hills, Highlands Middle, Horse Heaven Hills, Park Middle **non carbonated** drink

All Elementary Schools – Amistad, Canyon View, Cascade, Eastgate, Edison, Hawthorne, Lincoln, Ridgeview, Southgate, Sunset View, Vista, Washington, and Westgate will have machines in the **Teacher's lounges only**.

Tri Tech Skill Center – Vendor will furnish **full service** to the Tri-Tech Skill Center.

Recommendation: Award the bid to Coca-Cola for highest commission rate of return to Kennewick School District for 2010-2014 school years.